

Message Text

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53

ORIGIN EA-10

INFO OCT-01 EB-07 COME-00 ACDA-10 CIAE-00 DODE-00 PM-03

INR-07 L-02 NSAE-00 NASA-02 NSC-05 OES-05 ISO-00 /052 R

66607

DRAFTED BY: EA/PHL:EHULEN

APPROVED BY: EA/PHL:EHULEN

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P 151628Z MAR 75

FM SECSTATE WASHDC

TO MR. ROLAND STOKES

SCIENTIFIC ATLANTA ATLANTA GA TELEX NO. 0542898

UNCLAS STATE 058867

E.O. 11652 N/A

TAGS: PINR

SUBJECT: PROPOSED PHILIPPINE DOMESTIC SATELLITE

FROM AMERICAN EMBASSY MANILA

1. PHILIPPINE PLANS FOR DOMESTIC SATELLITE SYSTEMS CONTINUE TO BE UNDER ACTIVE CONSIDERATION. MOST IMPORTANT ISSUE INVOLVED IS DETERMINATION OF OWNERSHIP AND CONTROL COMPOSITION OF PLANNED OPERATING CORPORATION. DESIGNATION OF SUPPLIERS FOR PROJECT UNLIKELY UNTIL THIS DECISION TAKEN. DECISION COULD BE IMMINENT BUT NO FIRM TIMETABLE POSSIBLE IN VIEW NECESSITY FOR HIGH LEVEL REVIEW.

2. EMBASSY UNDERSTANDS BIDS ON PROJECT WERE MADE BY GT AND E, ITT, GF, NIPPON ELECTRIC, PAGE, COLLINS AND SCIENTIFIC ATALANTA. MAJORITY OF BIDS TECHNICALLY RESPONSIVE. THEIR SIMILARITY IS SUFFICIENTLY GREAT TO PERMIT AWARD DECISION ON FINANCIAL OR OTHER NON-TECHNICAL GROUNDS. EMBASSY UNABLE PREDIT LIKELY AWARD WINNER ALTHOUGH LARGE GTE PRESENCE PHILIPPINES COULD BEASILY BE MAJOR FACTOR. IN VIEW TECHNICAL SIMILARITY OF BIDS, THERE MAY BE ROOM FOR SUBCONTRACT ARRANGEMENTS OF INTEREST
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TO SCIENTIFIC ATLANTA. SULLIVAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 15 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE058867
Document Source: CORE
Document Unique ID: 00
Drafter: EA/PHL:EHULEN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: SECSTATE WASHDC
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750346/aaaabplo.tel
Line Count: 61
Locator: TEXT ON-LINE
Office: ORIGIN EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 13 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 JUN 2003 by BrownAM>; APPROVED <02 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PROPOSED PHILIPPINE DOMESTIC SATELLITE FROM AMERICAN EMBASSY MANILA
TAGS: PINR
To: MR. ROLAND STOKES SCIENTIFIC ATLANTA
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006